



INTERIM REPORT
JANUARY – MARCH 2022
www.distit.se

Q1

INTERIM REPORT FOR THE FIRST QUARTER 2022

1 JANUARY – 31 MARCH 2022

FIRST QUARTER, 2022

- Operating income increased by MSEK 63.4, or 11.5 per cent, to MSEK 613.0 (549.6). EFUEL contributed MSEK 54.4 to the increase. Excluding currency effects, operating income increased by 11.6 per cent.
- The gross margin amounted to 21.9 per cent (21.9). Excluding currency effects, the gross margin amounted to 22.3 per cent (22.8).
- EBITA decreased by MSEK 2.5, or 18.7 per cent, till MSEK 10.9 (13.4). Excluding currency effects, EBITA decreased by 26.8 per cent.
- The result for the period decreased to MSEK 0.4 (11.4) and the earnings per share before dilution reduced to SEK 0.01 (0.98).
- Revenue from own brand labels (OBL) for the entire DistIT Group increased to MSEK 170.8 (152.6), corresponding to an increase of 11.9 per cent, and to a share of operating income of 27.9 per cent (27.8).
- Liquid assets at the end of March 2022 amounted to MSEK 35.4 (MSEK 35.6 at the end of December 2021) in cash and bank balances, as well as MSEK 100.5 (MSEK 94.4 at the end of December 2021) in unused overdraft facilities. Interest-bearing net liabilities, including leasing liabilities, amounted to MSEK 348.2 at the end of March (MSEK 380.7 at the end of December 2021).

SIGNIFICANT EVENTS DURING THE FIRST QUARTER, 2022

- The subsidiary EFUEL is expanding, with key recruitments in software and for geographical expansion.
- DistIT and its subsidiaries decided to stop all sales to Russia and Belarus due to the ongoing invasion of Ukraine. The invasion has not had any direct material effect on the Group, but indirect effects, such as increased inflationary pressure, have been deemed to have a negative effect on the Group's companies.
- The Board of Directors proposes a dividend of SEK 2.00 (2.00) per share for the financial year 2021, provisionally to be paid during the third quarter of 2022.
- DistIT ended the incentive programme 2019/2022, whereby the CEO subscribed for shares for SEK 5 288 760. In connection with the share subscription, and in order to enable the CEO's subscription of new shares, DistIT has repurchased a total of 137 780 of the unexercised subscription warrants in the programme from the CEO, for a total purchase price of SEK 5 288 784. The purchase price for the repurchased subscription warrants was used by the CEO to pay for the newly subscribed shares through offset, and had no effect on cash flow at the Company.
- The wholly owned subsidiary Septon Norge Holding AS has been liquidated in order to simplify the Company structure.

SIGNIFICANT EVENTS AFTER THE END OF THE PERIOD

- DistIT AB's CFO Philip Gunnarsson chose to terminate his employment for a new assignment outside the Company and Sweden. The process of finding a replacement has begun, and Philip will remain as the Company's CFO for a period of time to ensure the transition and to continue with the ongoing change work.

SELECTED KEY FINANCIAL RATIOS

MSEK	JAN - MAR		FULL YEAR
	2022	2021	2021
Operating income	613.0	549.6	2 524.2
Gross margin, %	21.9	21.9	21.7
EBITA	10.9	13.4	79.5
EBITA margin, %	1.8	2.4	3.1
Adjusted EBITA	10.9	13.4	91.4
Adjusted EBITA margin, %	1.8	2.4	3.6
Result for the period	0.4	11.4	44.2
Number of employees at the end of the period	258	247	264
Cash flow from operating activities per share, SEK	2.68	-0.25	-7.58
Earnings for the period per share (before dilution), SEK	0.01	0.98	3.39
Earnings for the period per share (after dilution), SEK	0.01	0.94	3.33

A FEW WORDS FROM OUR CEO

STRONG END TO A QUARTER WITH MACROECONOMIC CHALLENGES

Russia's brutal invasion of Ukraine has resulted in continued disruptions in international trade, including in the form of component and commodity shortages, long lead times for the delivery of goods, and high purchase and freight prices. It has also diluted the general inflationary pressure in the western world following the corona pandemic, mainly in the form of rising energy, commodity, and food prices. Even before the invasion, inflationary pressure was noticeably high for many households and companies, and we see a general concern in the market for the risk that the conflict will be long-lasting and that inflation will rise further, which affects both consumption and investment.

We fully support the EU's sanctions against Russia, and have tried to contribute in the best way we can in our operations during the quarter to help the Ukrainian people and the State of Ukraine, including through financial and product-related support, and by stopping all sales of products to Russia and Belarus.

Operating income for the first quarter of 2022 increased by 11.5 per cent, to MSEK 613.0 (549.5). Septon increased operating income by 37.0 per cent, after strong sales linked to B2B-oriented business areas. It is encouraging to see how demand in the event industry is gradually increasing after another year of the pandemic. EFUEL is developing well in line with expectations, and contributed MSEK 54.4 to income growth. Compared with the corresponding quarter last year (when DistIT did not own the company), EFUEL's income grew by approximately 174 per cent. Sominis increased operating income by 17.1 per cent.

Aurora Deltaco reduced its operating income by 4.1 per cent in the quarter, mainly related to long lead times for the delivery of significant external products combined with a negative impact on demand in B2C channels, as we see that consumers are more restrictive in their consumption due to the prevailing, and possibly continued rising, inflationary pressure. Aurora Deltaco's B2B business, on the other hand, has recovered well after most of the pandemic's restrictions and recommendations have ceased, as the return to workplaces has driven demand for our products from companies.

Sales of own brand labels (OBL) increased by 11.9 per cent in the quarter, to a share of operating income of 27.9 per cent (27.8). Exports of OBL to markets outside the Nordic and Baltic countries continued to show strong momentum and are developing into an increasingly important component for continued profitable growth, which is in line with the previously communicated strategy.

The gross margin for the first quarter of 2022 is unchanged compared with the corresponding period last year. The fact that the gross margin has not fully followed the development of OBL growth is mainly related to price increases to customers due to increased purchase prices and freight costs not reaching full effect, and the impact from a changed sales mix in Aurora Deltaco for external products, where consumer channels typically have a relatively higher margin. In addition, EFUEL contributed with a relatively lower gross margin compared to the group as a whole, plus that Sominis has witnessed reduced sales of goods with higher margins due to uncertainty in the market given the current geopolitical situation.

EBITA decreased by 18.7 per cent, to MSEK 10.9 (13.4), which is mainly explained by operating expenses from increased inventory costs from the relatively larger inventory in Aurora Deltaco, and certain increased costs related to Aurora Deltaco's expanded OBL operations.



For the Group overall, the companies had slower demand at the beginning of the quarter, and then a clear improvement in March.

FEEDBACK TO DIST ITS STRATEGY

In the Group's strategy for continued profitable growth, OBL and its increasing share of operating income are a central part. During the period, Septon launched its own range of conference room accessories under the Tight brand, and the process of developing OBL within EFUEL is set to further drive the strategy. The merger of Aurora and Deltaco is now in an intensive phase, where both companies enter into a joint go-to-market, work process, logistics, and IT infrastructure. It will strengthen ability and efficiency.

We are also establishing DistIT Services AB, which will initially be connected to Aurora Deltaco. DistIT Services is a platform for utilising operational synergies and developing/operating OBL. DistIT Services is responsible for Aurora Deltaco's call-offs, purchasing, logistics, marketing, finance, and development of OBL and external brands, as well as the purchasing office in Asia. For companies outside Aurora Deltaco, but within the DistIT Group, collaboration with DistIT Services' functions is voluntary, and already offers full process and cutting-edge expertise support to Septon and EFUEL in areas and projects, such as purchasing, product development, marketing, logistics, and HR.

After the end of the quarter, DistIT's CFO Philip Gunnarsson announced that he had chosen to terminate his employment for a new opportunity outside DistIT and Sweden. I would like to thank Philip for delivering a significant contribution to the Company, in an impressively wise and self-sacrificing way, in a time of great challenges and changes in the Group. The recruitment of a replacement is in full swing, and we are convinced that we will find a qualified candidate given DistIT's strong profile and great future opportunities.

I would also like to extend a big thank you to colleagues in all the Group's companies for their hard work and commitment in these turbulent times.

Älvsjö, 28 April 2022

Robert Rosenzweig
CEO DistIT AB

A handwritten signature in black ink, appearing to be 'R. Rosenzweig', written over a horizontal line.

THE GROUP'S DEVELOPMENT

INCOME AND RESULT

Operating income for the first quarter of 2022 increased by MSEK 63.4, or 11.5 per cent, to MSEK 613.0 (549.6). Septon increased operating income by MSEK 25.1 to MSEK 92.9, and Sominis by MSEK 9.1 to MSEK 62.8. Aurora Deltaco's operating income reduced by 4.1 per cent in the quarter, mainly related to long lead times for delivery of external products combined with a negative impact on demand in B2C channels from increased inflationary pressure, geopolitical factors and, to some extent, comparative effects related to Covid-19. EFUEL contributed MSEK 54.4 to the increase in operating income. Excluding currency effects, operating income increased by 11.6 per cent.

Revenue from own brand labels (OBL) for the entire DistIT Group increased to MSEK 170.8 (152.6), corresponding to an increase of 11.9 per cent, and to a share of operating income of 27.9 per cent (27.8).

The gross margin for the first quarter of 2022 was 21.9 per cent (21.9). The gross margin has been negatively affected by the fact that Aurora Deltaco's price increases to its customers due to increased purchase prices and freight costs have not yet reached full effect, changed sales mix in Aurora Deltaco and Sominis, with a lower proportion of products sold with relatively higher margin, and that EFUEL contributed a relatively lower gross margin compared to the Group as a whole. Excluding currency effects, the gross margin was 22.3 per cent (22.8).

EBITA decreased by MSEK 2.5, or 18.7 per cent, to MSEK 10.9 (13.4). Increased operating expenses, excluding EFUEL, are mainly attributable to increased inventory costs from the relatively larger inventory, and increased costs related to Aurora Deltaco's expanded OBL operations. In addition, a gradual return from restrictions has led to increased expenses in the form of travel and trade fairs that did not exist in the comparison period. Excluding currency effects, EBITA decreased by 26.8 per cent.

The result for the period decreased to MSEK 0.4 (11.4). In addition to the factors influencing EBITA, the result for the period was negatively affected by acquisition-related depreciation, interest on the additional consideration related to the acquisition of EFUEL, and exchange rate movements.

CASH FLOW AND WORKING CAPITAL

Cash flow from operating activities amounted to MSEK 37.4 (-3.1). The change in working capital had a positive effect on cash flow from operating activities during the quarter of MSEK 27.7 (-17.9). During the quarter, accounts payable decreased by MSEK 124.6, inventories decreased by MSEK 13.2, and accounts receivable decreased by MSEK 145.8.

Cash flow from investment activities in the quarter amounted to MSEK -5.3 (-21.4) and consisted for the most part of acquisitions of tangible and intangible fixed assets, for MSEK -5.5 (-3.2). During the comparison period, acquisitions of minority interests in Winther Wireless AB and UAB Sominis Technology affected cash flow from investment activities by MSEK -18.3.

Cash flow from financing activities of MSEK -34.1 (1.1) was mainly affected by less use of overdraft facilities of MSEK -29.8 (5.1).

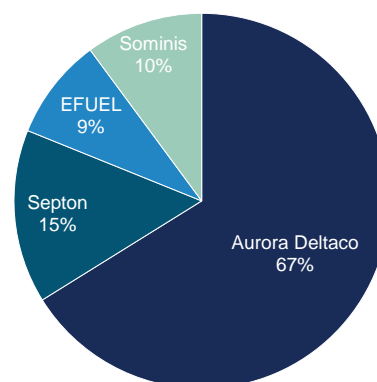
LIQUIDITY AND FINANCIAL POSITION

Available liquid assets at the end of March 2022 amounted to MSEK 35.4 in net cash and MSEK 100.5 in unused overdraft facilities. The DistIT Group has a so-called cash pool with credit facilities of MSEK 109.3 (89.3), of which MSEK 26.7 (18.1) was used as of 31 March 2022. In addition, the Group has access to MSEK 41.1 (10.8) in other overdraft facilities, of which MSEK 23.2 (2.0) was used as of 31 March 2022.

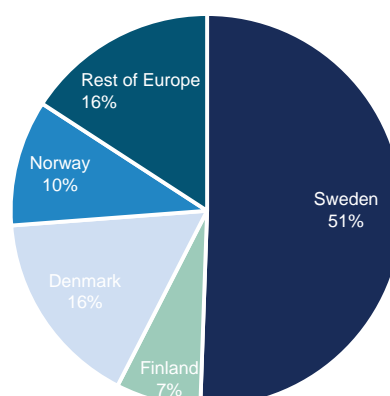
Interest-bearing net liability, including leasing liability, amounted to MSEK 348.2 (183.1) as of 31 March 2022. The increase in interest-bearing net liability is mainly attributable to the previously communicated strategy of increasing inventory in Aurora Deltaco in the face of expected supply disruptions from mainly Asian suppliers and cash payment for the EFUEL acquisition, which has reduced liquid assets.

For information on the Group's bond loans, see Note 3.

OPERATING INCOME PER SUBSIDIARY



OPERATING INCOME PER COUNTRY



PORTFOLIO COMPANIES' DEVELOPMENT

Aurora Deltaco

Aurora Deltaco is a leading distributor of quality products and accessories in IT, mobility, consumer electronics, networks and data communication in the Nordic region, on its way into Europe. The combination of offering both relevant own brand labels (OBL) and external brands in niche product categories that are in demand in both physical and digital channels creates additional sales with customers, within both B2B and B2C. OBLs include a base range within several product lines and concepts, such as gaming, smart homes, electric car charging, safety and offices. Examples of own brand labels are DELTACO™, DELTACO Gaming™, L33T Gaming™ and Panzer™. The distribution of external brands is developed separately to maintain updated and complete brand portfolios.

SELECTED KEY FINANCIAL RATIOS

MSEK	JAN - MAR		FULL YEAR
	2022	2021	2021
Operating income	410.5	428.1	1 908.4
Gross margin, %	23.1	23.3	22.6
EBIT	9.4	19.1	95.1
EBIT margin, %	2.3	4.5	5.0

Operating income in the first quarter of 2022 decreased by 4.1 per cent, to MSEK 410.5 (428.1), mainly related to long lead times for delivery of external products combined with a negative impact on demand within B2C channels from increased inflationary pressures, geopolitical factors and, to some extent, comparative effects related to Covid-19. Aurora Deltaco's B2B business had a relatively strong development in products that benefit from a return to workplaces and schools after the pandemic's restrictions and recommendation have gradually ceased. Exports of own brands to Europe continued to grow, with high percentages in the quarter.

The gross margin decreased slightly to 23.1 per cent (23.3), mainly due to increased purchase prices and freight costs combined with a mixed effect from a reduced share of business volume of external consumer-related products with a relatively higher margin. Price increases to customers to cover increased purchase prices and freight costs are taking place, with a certain delay.

EBIT decreased to MSEK 9.4 (19.1). In addition to the factors affecting gross result, EBIT is also affected by increased inventory costs from the relatively larger inventory, increased costs related to the expanded operations regarding own brand labels, and to some extent an increase in costs for travel and trade fairs that did not exist in the comparison period due to restrictions.

Septon

Septon is a distributor of high-quality audio and video equipment (AV products), and lighting equipment, intended for the professional market and consumers. The company represents well-known brands, such as Harman Pro, Klipsch and Marantz. Customers include Dustin, Effektgruppen, SCAN AV and BRL.

SELECTED KEY FINANCIAL RATIOS

MSEK	JAN - MAR		FULL YEAR
	2022	2021	2021
Operating income	92.9	67.8	352.7
Gross margin, %	26.7	21.2	23.0
EBIT	4.8	-3.2	9.1
EBIT margin, %	5.2	-4.7	2.6

Operating income in the first quarter of 2022 increased by 37.0 per cent to MSEK 92.9 (67.8). The increase in sales against the comparison period came from strong sales linked to B2B-oriented business areas. In addition, the company saw a start to normalisation of demand in the event industry, which was negatively affected by government restrictions as a result of Covid-19.

The gross margin increased to 26.7 per cent (21.2), which was driven by a positive sales mix with a higher share of business volume against B2B.

EBIT increased to MSEK 4.8 (-3.2), which was driven by a combination of a marked increase in sales, improved gross margin, and previously communicated strategic investments in digitisation, restructuring and streamlining of operations.

EFUEL

EFUEL is a hybrid distributor and operator in electric car charging, and its strategy is to expand its revenue streams and operating margin with payment and administration services. This will also build a strong market position towards the end customer, and create a positive margin profile with recurring revenue streams. In addition, the company is building additional positive development of the gross margin through further development of own brand labels in installation products and accessories, such as charging cables. The company's strong position, with an estimated market share of approximately 30 per cent on sales of charging boxes in Sweden, creates good conditions for continued growth in an expanding domestic market. In addition, EFUEL will gradually add new geographic markets, primarily in the Nordic region and Central Europe.

SELECTED KEY FINANCIAL RATIOS

MSEK	JAN - MAR	FULL YEAR
	2022	18 AUG – 31 DEC 2021
Operating income	54.4	65.2
Gross margin, %	17.6	18.0
EBIT	2.8	-6.4
EBIT margin, %	5.1	-9.8
Adjusted EBIT ¹	2.8	3.6
Adjusted EBIT margin, % ¹	5.1	5.5

Operating income in the first quarter of 2022 amounted to MSEK 54.4 (19.8), which was an increase of 174.1 per cent, or MSEK 34.5, compared with the first quarter of 2021 (when DistIT did not own the company).

EBIT for the first quarter of 2022 amounted to MSEK 2.8. In addition to the factors affecting gross result, EBIT is also affected by a gradually increasing cost base to support continued growth.

The gross margin for the first quarter of 2022 amounted to 17.6 per cent, which was negatively affected by currency movements, delayed deliveries of goods with a relatively higher margin, and a slightly changed sales mix, with an increased share of sales of goods with a relatively lower margin.

Sominis

Sominis Technology UAB, Lithuania, is a sales partner to distributors of products within IT, office supplies, and consumer electronics. Customers are international companies within hardware sales, the retail trade, e-commerce, telecommunications and hotels.

SELECTED KEY FINANCIAL RATIOS

MSEK	JAN - MAR		FULL YEAR
	2022	2021	2021
Operating income	62.8	53.6	202.0
Gross margin, %	8.1	12.5	11.1
EBIT	0.9	3.1	7.2
EBIT margin, %	1.5	5.8	3.6

Operating income in the first quarter of 2022 increased by 17.1 per cent, to MSEK 62.8 (53.6).

EBIT decreased to MSEK 0.9 (3.1), which was mainly a result of a reduced gross margin.

The gross margin decreased to 8.1 per cent (12.5). The increase in sales against the comparison period came from increased sales of goods with a relatively lower margin combined with a decrease in the volume of consumer-related goods with a higher margin. Consumer-related products are judged to have decreased mainly due to uncertainties as a result of the current geopolitical situation, as well as inflation.

¹ 2021 was affected by one-off costs of MSEK 10.0 for 'sign on' bonuses for key employees in EFUEL.

OTHER FINANCIAL INFORMATION

EXCHANGE RATE DIFFERENCES

Exchange rate differences of an operating nature are reported in accordance with IFRS in the operating result as other operating income/expenses. This includes all currency differences that arise due to commitments to customers and suppliers. Other exchange rate differences are classified as financial, which include exchange rate differences on loans and bank balances in foreign currencies. Currency adjustments due to the translation of foreign operations are reported in other comprehensive income.

The quarter's exchange rate differences of an operating nature amounted to MSEK -2.2 (-4.5).

ACQUISITIONS, DIVESTMENTS AND GOODWILL

Goodwill is tested on an ongoing basis if there are indications of impairment, and is reported at acquisition value less accumulated impairments. The Company has not identified any indications of impairment as of 31 March. Goodwill as of 31 March 2022 amounted to MSEK 375.2 (91.0), of which MSEK 283.4 is attributable to the acquisition of EFUEL, see page 22.

COVID-19 AND THE INVASION OF UKRAINE

The Covid-19 pandemic continued to affect both the first quarter of 2022 and the full year 2021, in the form of, among other things, long lead times for the delivery of goods, sharply increased freight prices, and government restrictions in the physical retail and event business.

During the quarter, DistIT and its subsidiaries decided to stop all sales to Russia and Belarus due to the ongoing invasion of Ukraine. The invasion has not had any direct material effect on the Group, but indirect effects, such as inflation, have been judged to have a negative effect on the Group's companies.

RELATED-PARTY TRANSACTIONS

The Group did not carry out any material transactions with related parties during the first quarter of 2022, or for the full year 2021, except for remuneration to the Board of Directors and the CEO, and the repurchase of subscription warrants from the CEO (see section "Subscription warrants" below for further information).

SUBSCRIPTION WARRANTS

During the quarter, the Group closed the incentive programme 2019/2022, whereby the CEO subscribed for shares for SEK 5 288 760. In connection with the share subscription, and in order to enable the CEO's subscription of new shares, DistIT has repurchased a total of 137 780 of the unexercised subscription warrants in the programme from the CEO, for a total purchase price of SEK 5 288 784 (corresponding to SEK 38.4 per subscription warrant). The purchase price corresponds to the market value of the subscription warrants, determined by an independent evaluator. The purchase price for the repurchased subscription warrants has been used by the CEO to pay for the newly subscribed shares by offset. After the subscribed shares had been registered, there were a total of 14 040 466 outstanding shares in the Parent Company, and the share capital amounted to a total of SEK 28 080 932 at the end of March 2022. The transaction has only affected the financial reports through a transfer within equity.

Information on DistIT's outstanding subscription warrant programme is provided in the section "DistIT's stock and shareholders" on page 14.

PERSONNEL

The number of employees at the end of the period was 258 (247), of which 12 were added through the acquisition of EFUEL.

SIGNIFICANT RISKS AND UNCERTAINTIES

The risks and uncertainties applicable to DistIT are described in the Annual Report for 2021, pages 70-77. They can also be found on the Company's website, www.distit.se, in the Corporate Governance Report for 2021. Apart from the risks and uncertainties described in the Annual Report for 2021 and the Corporate Governance Report for 2021, no significant risks or uncertainties are deemed to have arisen or lapsed.

PARENT COMPANY

Operations in the Parent Company comprise group management, finance, and IR/PR. The Parent Company's revenue, which as a whole is intra-group, amounted to MSEK 4.6 (4.0) for the first quarter of 2022. The operating result amounted to MSEK -2.2 (-2.6). At the end of the period, the number of employees in the Parent Company totalled 2 (2).

ANNUAL GENERAL MEETING AND DIVIDEND

The Annual General Meeting of DistIT AB will be held on 28 April 2022. For information about the Annual General Meeting and the decisions made, please refer to the Company's communiqué from the Annual General Meeting, which can be read on the Company's website www.distit.se.

The Board of Directors has proposed to the 2022 Annual General Meeting a dividend of SEK 2.00 (2.00) per share for the financial year 2021, provisionally to be paid during the third quarter. The dividend accordingly amounts to a total of SEK 28 080 932, given the number of outstanding shares on 31 March 2022 of 14 040 466. The justification for the dividend proposal is stated in the section "DistIT's stock and shareholders", under the heading "Dividend policy" on page 14.

NOMINATION COMMITTEE PRIOR TO THE AGM 2022

Prior to the 2022 Annual General Meeting, the Nomination Committee consists of Anders Bladh (appointed by and representing Ribbskottet AB), Daniel Nyhrén Edeen (appointed by and representing Athanase Industrial Partner), Rasmus Bender (appointed by and representing Redstone Investment Group SA) and Stefan Charette (Chair of the Board of DistIT AB). The Nomination Committee represented approximately 45 per cent of the number of shares and votes in DistIT AB on 31 December 2021. Daniel Nyhrén Edeen, Anders Bladh and Rasmus Bender are representatives for the three largest shareholders in terms of votes, each with more than ten per cent of the shares and votes, and Stefan Charette is the Company's Chair of the Board. Anders Bladh is also a Board member of the Company. The Nomination Committee thereby deviates from the "Swedish Code of Corporate Governance". The reason for this deviation is that participation in the Nomination Committee is a central aspect of the exercise of ownership of shares in the Company. The Nomination Committee represents a broad experience of working on boards and nomination procedures. An account of the Nomination Committee's work and principles will be provided in the Nomination Committee's proposal and observations prior to the 2022 Annual General Meeting, which will be published in conjunction with the notice of the Annual General Meeting,

FINANCIAL CALENDAR

- 28 April 2022: AGM 2022, to be held in Stockholm
- 18 August 2022: Interim Report, January - June 2022
- 28 October 2022: Interim Report, January - September 2022

SIGNED BY THE CEO

The undersigned confirm that this interim report provides a true and fair view of the Parent Company and the Group's operations, position and performance, and describes significant risks and uncertainties faced by the Parent Company and the Companies included in the Group.

Älvsjö, 28 April 2022

DistIT AB (publ)

Robert Rosenzweig

President and CEO

The report has been signed by the President and CEO following the authorisation of the Board of Directors.

The report has not been subject to a review by the Company's auditor.

NOTE

This information is that which DistIT AB (publ) is obliged to publish in accordance with the EU Market Abuse Regulation (MAR). The information was submitted on 28 April 2022, 08.00 (CET).

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ABOUT DIST IT

DistIT AB (publ) with its subsidiaries is a stable and well-established distribution group within IT accessories, data communication, consumer electronics, networks, and AV products in the Nordic region, on its way into Europe. Companies within the Group are niche distributors with strong market positions. The companies' products are aimed at both consumers and companies whose customers are in consumer electronics chains, online retailers, installers, Telecom operators, discount chains, grocery stores, and independent specialist retailers. Each subsidiary constitutes its own profit centre, with responsibility for its chosen strategy. Common to the companies is a value-creating strategy for own brand labels (OBL) that increases the relevance of customers and creates prerequisites for growth and profitability. DistIT is a reliable business partner with high delivery reliability and service level, guaranteed product quality, and fast deliveries. DistIT's share is listed on Nasdaq First North Premier Growth Market under the ticker DIST, and the Company's Certified Adviser is Erik Penser Bank AB.

Please visit www.distit.se

THE GROUP

INCOME STATEMENT – THE GROUP

MSEK	NOTE	JAN - MAR		FULL YEAR
		2022	2021	2021
Net revenue		611.9	547.5	2 520.2
Other operating income		1.1	2.1	4.0
Total operating income	4	613.0	549.6	2 524.2
Commodities		-478.7	-429.0	-1 977.1
Gross result		134.3	120.6	547.1
Operating costs		-118.1	-102.6	-448.4
Operating result before depreciation		16.2	18.0	98.7
Depreciation, tangible assets		-4.7	-4.1	-17.3
Amortization and impairment, intangible assets		-2.5	-0.5	-5.0
Operating result		9.0	13.4	76.4
Net financial result		-6.8	-0.5	-17.5
Result after financial items		2.2	12.9	58.9
Deferred tax liabilities		0.4	0.0	-1.8
Tax on profit for the year		-2.2	-1.5	-12.9
Result for the period		0.4	11.4	44.2
Result for the period attributable to:				
Parent Company's shareholders		0.1	12.1	43.5
Non-controlling interests		0.3	-0.7	0.7

OTHER COMPREHENSIVE INCOME

Items that may be reclassified to the income statement

Translation differences in the translation of foreign subsidiaries		4.5	5.6	5.4
Other comprehensive income after tax		4.5	5.6	5.4
Comprehensive income for the period		4.9	17.0	49.6
Comprehensive income for the period attributable to:				
Parent Company's shareholders		4.6	17.7	48.9
Non-controlling interests		0.3	-0.7	0.7

DATA PER SHARE

DATA PER SHARE		JAN - MAR		FULL YEAR
		2022	2021	2021
NOTE				
Number of shares				
	Number of shares at the end of the period	14 040 466	12 281 961	13 908 247
	Average number of shares (before dilution)	13 931 753	12 281 961	12 816 630
	Average number of shares (after dilution)	14 215 854	12 841 815	13 046 651
Earnings per share				
	Earnings per share for the period (before dilution), SEK	0.01	0.98	3.39
	Earnings per share for the period (after dilution), SEK	0.01	0.94	3.33
Equity per share				
	Equity per share at the end of the period, SEK	42.95	36.35	43.03

BALANCE SHEET – THE GROUP

MSEK		NOTE	31 MARCH		31 DECEMBER
			2022	2021	2021
ASSETS					
Fixed assets					
Goodwill	5	375.2	91.0	374.4	
Other intangible fixed assets		62.1	19.8	60.6	
Tangible fixed assets		5.4	5.5	5.2	
Right-of-use assets		33.7	30.3	36.8	
Financial fixed assets		4.1	6.4	4.2	
Total fixed assets		480.5	153.0	481.2	
Current assets					
Inventory		649.8	493.5	663.0	
Accounts receivable		355.6	323.3	501.4	
Other current assets		58.5	54.4	69.0	
Cash and bank balances		35.4	33.3	35.6	
Total current assets		1 099.3	904.5	1 269.0	
TOTAL ASSETS		1 579.8	1 057.5	1 750.2	
EQUITY AND LIABILITIES					
Equity					
Share capital		28.1	24.6	27.8	
Other contributed capital		305.6	164.9	305.8	
Retained earnings including the result for the period		269.4	257.0	264.9	
Total attributable to Parent Company’s shareholders		603.1	446.5	598.5	
Non-controlling interests		3.0	6.9	2.7	
Total equity		606.1	453.4	601.2	
Long-term liabilities					
Provision	5	134.7	1.0	133.3	
Lease liability		17.8	15.6	20.1	
Bond loan	3	300.0	165.6	300.0	
Deferred tax liability		11.8	5.9	12.2	
Total long-term liabilities		464.3	188.1	465.6	
Short-term liabilities					
Liabilities to credit institutions		49.9	20.1	79.6	
Lease liability		15.9	15.1	16.6	
Accounts payable		306.6	254.0	431.2	
Accrued expenses and deferred income		45.2	45.4	57.2	
Other short-term liabilities		91.8	81.4	98.8	
Total short-term liabilities		509.4	416.0	683.4	
TOTAL EQUITY AND LIABILITIES		1 579.8	1 057.5	1 750.2	

CHANGES IN EQUITY – THE GROUP

MSEK	NOTE	JAN - MAR		FULL YEAR
		2022	2021	2021
Equity at the beginning of the period		601.2	454.8	454.8
Equity attributable to the Parent Company's shareholders, beginning of the period		598.5	442.2	442.2
Comprehensive income for the period		4.6	17.7	48.9
New issue of shares		0.0	0.0	140.0
Issue of subscription warrants		0.0	0.0	4.2
Dividend		0.0	0.0	-24.6
Change of non-controlling interests		0.0	-13.4	-12.2
Equity attributable to the Parent Company's shareholders, end of the period		603.1	446.5	598.5
Non-controlling interests, beginning of the period		2.7	12.6	12.6
Comprehensive income for the period		0.3	-0.7	0.7
Change of non-controlling interests		0.0	-5.0	-10.6
Non-controlling interests, end of the period		3.0	6.9	2.7
Equity at the end of the period		606.1	453.4	601.2

CASH FLOW SUMMARY – THE GROUP

MSEK	NOTE	JAN - MAR		FULL YEAR
		2022	2021	2021
Operating result		8.9	13.8	76.4
Adjustment for items not included in the cash flow		9.6	6.9	27.1
Net financial result		-4.8	-0.4	-18.1
Paid tax		-4.0	-5.1	-0.4
Changes in total working capital		27.7	-17.9	-182.2
Cash flow from operating activities		37.4	-3.1	-97.1
Change in tangible and intangible fixed assets		-5.5	-3.2	-18.4
Change in financial fixed assets		0.2	-0.1	-0.9
Acquisition of subsidiaries	5	0.0	0.0	-39.3
Acquisition of non-controlling interests		0.0	-18.3	-22.9
Divestment of shares in subsidiaries		0.0	0.2	0.2
Cash flow from investment activities ¹		-5.3	-21.4	-81.3
Issued bond loans		0.0	0.0	300.0
Amortisation of bond loans		0.0	0.0	-165.6
Amortisation of lease liabilities		-4.3	-4.0	-16.5
Credit institutions and overdraft facilities		-29.8	5.1	59.8
Dividend to shareholders		0.0	0.0	-24.6
Payment of subscription warrants		0.0	0.0	4.2
Cash flow from financing activities ¹		-34.1	1.1	157.3
Cash flow for the year		-2.0	-23.4	-21.1
Liquid assets at the beginning of the period		35.6	53.7	53.7
Exchange rate difference in liquid assets		1.8	3.0	3.0
Liquid assets at the end of the period		35.4	33.3	35.6

¹ As of the annual report 2021, there has been a reclassification between investment activities and financing activities of MSEK 15.7, and for the first quarter of 2021 of MSEK 2.2

THE PARENT COMPANY

INCOME STATEMENT – THE PARENT COMPANY

MSEK	NOTE	JAN - MAR		FULL YEAR
		2022	2021	2021
Net revenue		4.6	4.0	17.5
Total operating income		4.6	4.0	17.5
Operating costs		-7.2	-6.1	-25.0
Operating result before depreciation		-2.6	-2.1	-7.5
Depreciation, intangible assets		-0.2	-0.2	-0.7
Operating result		-2.8	-2.3	-8.2
Net financial result		-1.8	-0.4	-4.5
Result after financial items		-4.6	-2.7	-12.7
Appropriations		0.0	0.0	48.1
Result before tax		-4.6	-2.7	35.4
Tax on profit for the year		0.0	0.0	-7.1
Result for the period		-4.6	-2.7	28.3

BALANCE SHEET – THE PARENT COMPANY

MSEK	NOTE	31 MARCH		31 DECEMBER
		2022	2021	2021
ASSETS				
Fixed assets				
Other intangible fixed assets		0.2	0.9	0.4
Shares in Group companies	5	553.9	219.1	553.9
Deferred tax asset		0.0	3.8	0.0
Receivables from Group companies		118.7	113.7	118.7
Total fixed assets		672.8	337.5	673.0
Current assets				
Receivables from Group companies		292.8	176.9	330.7
Other receivables		7.4	6.2	6.9
Cash and bank balances		0.0	0.0	0.0
Total current assets		300.2	183.1	337.6
TOTAL ASSETS		973.0	520.6	1 010.6
EQUITY AND LIABILITIES				
Equity				
Share capital		28.1	24.6	27.8
Free reserves		472.0	327.6	440.0
Result for the period		-4.6	-2.7	28.3
Total equity		495.5	349.5	500.1
Long-term liabilities				
Provisions	5	140.0	-	140.0
Bond loan	3	300.0	165.6	300.0
Total long-term liabilities		440.0	165.6	440.0
Short-term liabilities				
Liabilities to credit institutions		26.7	-	61.1
Accounts payable		0.3	1.0	0.1
Accrued expenses and deferred income		5.5	3.9	5.5
Other short-term liabilities		5.0	0.6	3.8
Total short-term liabilities		37.5	5.5	70.5
TOTAL EQUITY AND LIABILITIES		973.0	520.6	1 010.6

FINANCIAL INFORMATION IN SUMMARY

INCOME STATEMENT (MSEK)

	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2
	2022	2021	2021	2021	2021	2020	2020	2020
Operating income	613.0	818.8	610.5	545.3	549.6	739.8	548.1	505.4
Gross result	134.3	186.2	125.8	114.5	120.6	174.1	115.9	111.8
Operating result before depreciation (EBITDA)	16.2	58.8	11.8	10.1	18.0	57.6	22.1	18.3
Operating result after depreciation (EBIT)	9.0	50.7	7.3	5.0	13.4	50.8	15.5	11.7
Result for the period	0.4	35.2	0.5	-2.9	11.4	37.0	12.9	3.8

BALANCE SHEET (MSEK)

Assets								
Total fixed assets	480.5	481.2	479.3	149.4	153.0	152.1	160.8	166.2
Total current assets	1 099.3	1 269.0	1 140.4	1 017.6	904.5	1 000.6	908.9	799.5
Total assets	1 579.8	1 750.2	1 619.7	1 167.0	1 057.5	1 152.7	1 069.7	965.7
Equity and liabilities								
Total equity	606.1	601.2	561.4	424.0	453.4	454.8	426.7	413.2
Total long-term liabilities	464.3	465.6	466.5	320.2	188.1	189.9	209.8	212.3
Total short-term liabilities	509.4	683.4	591.8	422.8	416.0	508.0	433.2	340.2
Total equity and liabilities	1 579.8	1 750.2	1 619.7	1 167.0	1 057.5	1 152.7	1 069.7	965.7

CASH FLOW (MSEK)

Net from operating activities	37.4	34.0	-111.6	-16.4	-3.1	23.9	-0.6	10.4
Investment activities	-5.3	-18.0	-54.2	-1.6	-23.6	-4.7	-1.0	1.9
Financial activities	-34.1	-12.6	95.5	87.1	3.3	-6.1	-6.9	-16.1
Cash flow for the period	-2.0	3.4	-70.3	69.1	-23.4	13.1	-8.5	-3.8

FINANCIAL MEASURES (MSEK)

Gross margin, %	21.9	22.7	20.6	21.0	21.9	23.5	21.1	22.1
Operating margin (EBIT), %	1.5	6.2	1.2	0.9	2.4	6.9	2.8	2.3
Return on capital employed (ROCE), % ¹	1.0	5.9	1.0	0.7	2.0	7.8	2.4	1.8
Return on equity (ROE), % ¹	0.1	6.9	0.1	-0.7	2.6	8.6	3.1	0.9
Revenue OBL	170.8	241.3	161.7	154.0	152.6	221.1	141.9	131.5
OBL of total revenue, %	27.9	29.5	26.5	28.2	27.8	29.9	25.9	26.0
Cash flow from operating activities per share, SEK	2.68	2.44	-8.70	-1.34	-0.25	1.95	-0.05	0.85
Earnings for the period per share (before dilution), SEK	0.01	2.50	-0.02	-0.25	0.98	2.99	1.03	0.26
Interest-bearing net liabilities, including leasing in accordance with IFRS 16	-348.2	-380.7	-396.2	-226.0	-183.1	-159.5	-177.5	-175.3
Interest-bearing net liabilities, excluding leasing in accordance with IFRS 16	-314.5	-344.0	-364.2	-198.7	-152.4	-127.0	-142.1	-137.3
Debt/equity ratio - multiplied	0.5	0.6	0.6	0.5	0.3	0.3	0.4	0.4
Solvency %	38.4	34.4	34.7	36.3	42.9	39.5	39.9	42.8
Share price, SEK	72.8	114.0	115.5	96.0	100.0	47.4	42.0	34.6

¹ As of 2021, the key financial ratios are based on 12 months' rolling capital employed and equity, respectively.

DISTIT'S STOCK AND SHAREHOLDERS

SHARE FACTS

DistIT's share is listed on Nasdaq First North Premier Growth Market under the ticker DIST, and the Company's Certified Adviser is Erik Penser Bank AB.

During the first quarter of 2022, the share's closing price varied from SEK 70.6 (47.4) at its lowest, and to SEK 130.0 (104.0) at its highest. The closing price of the share on 31 March 2022 was SEK 72.8 (100.0), which meant a decrease of 36.1 per cent compared to the closing price of the share on the last trading day in 2021. DistIT's market value as of 31 March 2022 was MSEK 1 022.1 (1 228.2). The number of shareholders in DistIT on the same date totalled 6 639. Of these, 412 had more than 1 000 shares each. On average, 20 552 shares (23 931) were traded per trading day during the quarter. DistIT's share capital on 31 March 2022 amounted to SEK 28 080 932, divided into 14 040 466 shares.

DIVIDEND POLICY

The Board of Directors intends to annually propose a dividend, or other equivalent value transfer, which shall amount to 30-50 per cent of the profit after tax. In addition, the Board of Directors may propose a further return of capital to the shareholders, provided that the Board of Directors deems this to be justified with regard to the expected future cash flow and the Company's investment plans.

The Board of Directors has proposed to the Annual General Meeting 2022 a dividend of SEK 2.00 per share for the financial year 2021, provisionally to be paid during the third quarter. The dividend accordingly amounts to a total of SEK 28 080 932, given the number of outstanding shares on 31 March 2022 of 14 040 466.

The current proposal entails a dividend share of 63.5% of the profit after tax, which is above the target range of 30-50 per cent. However, the dividend share adjusted for one-off costs of MSEK 11.9 will be 50.1%. The dividend proposal has been prepared on the basis of the Company's earnings and capital ties. The balance sheet also consists, for the most part, of liquid products. Uncertainty factors related to Covid-19 and the effects of the geopolitical situation have also been taken into account. The Board of Directors will therefore return with the exact time for dividend payment for the third quarter in accordance with a previous communication.

SHARE DISTRIBUTION, 31 MARCH 2022

No. of shares	NO. OF SHAREHOLDERS	NO. OF SHARES
1 - 500	5 898	451 887
501 - 1 000	328	262 141
1 001 - 5 000	300	668 322
5 001 - 10 000	32	236 813
10 001 - 15 000	21	270 105
15 001 - 20 000	7	125 659
20 001 -	52	11 909 850
Nominee reporting discrepancies		115 689
No. of nominees with discrepancies	1	
Total	6 639	14 040 466

10 LARGEST SHAREHOLDERS, 31 MARCH 2022

Name	NO. OF SHARES	SHARE, CAPITAL AND VOTES, %
Athanase Industrial Partner	2 949 885	21.0%
Redstone Investment Group SA	1 738 730	12.4%
Ribbskottet AB	1 550 000	11.0%
Försäkringsaktiebolaget, Avanza Pension	764 282	5.4%
JP Morgan Bank Luxembourg S.A.	669 878	4.8%
Humle Kapitalförvaltning AB	467 979	3.3%
Theodor Jeansson	360 000	2.6%
FE Småbolag Sverige	262 597	1.9%
Robert Rosenzweig	254 652	1.8%
Hajskäret Invest AB	208 459	1.5%
Total 10 largest owners	9 226 462	65.7%
Total other owners	4 814 004	34.3%
Total	14 040 466	100.0%

AUTHORISATION

The 2021 Annual General Meeting authorised the Board of Directors to decide on a new issue of shares in conjunction with an agreement on company acquisitions. The authorisation comprises a maximum of 1 228 000 shares, corresponding to a maximum of 10% of the Company's existing share capital on the day of the Annual General Meeting. The Board of Directors has not, during the quarter or the full year, used the General Meeting's authorisation.

As part of the Company's acquisition of EFUEL, it was resolved at the Extraordinary General Meeting on 3 September 2021 to increase the Company's share capital through a new share issue. The right to subscribe for new shares, with a deviation from the shareholders' preferential rights, appertained only to Redstone Investment Group SA, the seller of EFUEL. The Board of Directors' authorisation for a new share issue was accordingly not used.

SHARE-RELATED KEY FINANCIAL RATIOS

	Q1 2021	Q2 2021	Q3 2021	Q4 2021	Q1 2022
KEY FINANCIAL RATIOS	2021-03-31	2021-06-30	2021-09-30	2021-12-31	2022-03-31
Share price at the end of the period (SEK)	100.0	96.0	115.5	114.0	72.8
Highest/lowest closing price during the quarter (SEK)	104.0/47.4	98.6/78.6	120.0/88.2	151.0/112.5	130.0/70.6
Number of shares at the end of the period	12 281 961	12 281 961	13 908 247	13 908 247	14 040 466
Market value at the end of the period (MSEK)	1 228.2	1 179.1	1 606.4	1 585.5	1 022.1
Average number of trades per day during the quarter	92	92	111	197	143
Average trading volume per day during the quarter (shares/day)	23 931	15 641	26 026	22 675	20 552
Average revenue per day during the quarter (SEK/day)	1 574 243	1 375 235	2 835 772	2 978 729	2 074 405

SUBSCRIPTION WARRANTS

As of the last March 2022, there were 954 540 outstanding subscription warrants. During the quarter, the Group terminated the incentive programme 2019/2022, see section "Subscription warrants" on page 7 for further information.

A total of 394 686 subscription warrants were subscribed for following a resolution at an Extraordinary General Meeting of DistIT AB on 3 September 2021. The programme was fully subscribed, and was aimed at key employees in EFUEL. The subscription price per share is SEK 190.53. The warrants can be used to subscribe for shares during the period 1 - 30 September 2025.

The 2021 Annual General Meeting resolved, with a deviation from the shareholders' preferential rights, to issue a maximum of 180 000 subscription warrants with the accompanying right to subscribe for a maximum of 180 000 new shares in DistIT AB at a subscription price of SEK 133.43 per share. The right to subscribe for the new subscription warrants appertained some of the DistIT Group's senior executives and key personnel. The subscription warrant programme was fully subscribed. The warrants can be used to subscribe for shares during the period 15 - 31 May 2024.

The 2020 Annual General Meeting approved an offer to senior executives of a maximum of 379 854 subscription warrants, with the accompanying right to subscribe for a maximum of 379 854 new shares in DistIT AB at a subscription price of SEK 50 per share. The subscription warrant programme was fully subscribed and all participants, nine senior executives in DistIT, Aurora, Deltaco and Septon, took their full allocation. The warrants can be used to subscribe for shares during the period 1 - 15 December 2023.

More complete information on subscription warrants can be found on DistIT's website.

DEFINITIONS

DistIT presents alternative key financial ratios used by the company management and investors in order to analyse trends and the development of the Group's operations that cannot be directly deduced or derived from the financial reports. These financial measurements are intended to make it easier for the company management and investors to analyse the Group's development. Investors should not consider these alternative key financial ratios as substitutes, but rather as a complement to the financial reporting prepared in accordance with IFRS. Note that the alternative key financial ratios defined below may differ from other companies' definitions of the same terms.

The table below describes the definition of the Group's key financial ratios.

KEY FINANCIAL RATIO	DESCRIPTION	JUSTIFICATION FOR ALTERNATIVE KEY FINANCIAL RATIO
Return on equity (ROE)	The result for the period divided by 12 months' rolling equity, including non-controlling interests.	The key financial ratio illustrates how the owners' capital has been remunerated during the period.
Return on capital employed (ROCE)	The operating result divided by 12 months' rolling capital employed.	The key financial ratio illustrates how the Group has remunerated the capital that shareholders and lenders together have made available.
Gross margin	Gross result divided by operating income.	The key financial ratio is a key measure of profitability, as it shows how much of the operating income is left after direct costs linked to the Group's core operations have been deducted.
EBITA	The operating result before depreciation and amortisation of intangible fixed assets that came about in conjunction with company acquisitions. Depreciation and amortisation of tangible fixed assets and other intangible fixed assets are included.	The key financial ratio allows comparisons of profitability over time, regardless of the effects of depreciation and amortisation of acquisition-related intangible fixed assets, financing structure and corporate tax rate. Depreciation and amortisation of tangible fixed assets, as well as other intangible fixed assets, are included as it is a measure of resource consumption that is necessary to generate results. EBITA is the business's main measure of profit.
EBITA margin, %	EBITA divided by operating income.	Same justification as for EBITA.
Adjusted EBITA	EBITA excluding items affecting comparability.	Same justification as for EBITA but also adjusted for items affecting comparability to increase comparability over time.
Adjusted EBITA margin, %	Adjusted EBITA divided by operating income.	Same justification as for Adjusted EBITA.
Operating result before depreciation (EBITDA)	Operating result before depreciation.	The key figure enables comparisons of profitability over time, regardless of the effects of the depreciation rate on fixed assets, financing structure and corporate tax rate.

Items affecting comparability	Expenses in conjunction with acquisitions and government compensation for Covid-19.	In order to clarify the development in the Group's underlying operations and increase comparability over time, we consider it appropriate to analyse certain key financial ratios, excluding items affecting comparability.
Cash flow from operating activities per share	Cash flow from operating activities divided by the average number of shares.	The key financial ratio illustrates the Group's ability to generate cash flow from the business, expressed in SEK per share.
Earnings per share	Result for the period attributable to the Parent Company's shareholders divided by the average number of shares before/after dilution.	No alternative key financial ratio. Defined according to IFRS.
Interest-bearing net liability	Liabilities to credit institutions plus bond loans, other interest-bearing liabilities and long-term and short-term leasing liabilities minus cash and bank balances.	The key financial ratio highlights the indebtedness of the Group.
Operating result (EBIT)	Operating result.	The key financial ratio allows comparisons of profitability over time, regardless of the effects of financing structure and corporate tax rate.
Operating margin (EBIT), %	Operating result (EBIT) divided by operating income.	Same justification as for Operating result (EBIT).
Adjusted operating result (EBIT)	Adjusted operating result (EBIT) excluding items affecting comparability.	Same justification as for Operating result (EBIT) but also adjusted for items affecting comparability to increase comparability over time.
Adjusted operating margin (EBIT), %	Adjusted operating result (EBIT) divided by operating income.	Same justification as for Adjusted operating result (EBIT).
Debt/equity ratio	Interest-bearing net liability in relation to equity, including non-controlling interests at the end of the period.	The key financial ratio highlights financial risk.
Solvency	Equity, including non-controlling interests, as a percentage of total assets at the end of the period.	The key financial ratio highlights financial risk.
Capital employed	Total assets less non-interest-bearing provisions and liabilities (provisions, deferred tax liabilities, accounts payable, accrued expenses and prepaid income, and other current liabilities).	The Group uses capital employed to calculate the alternative key figure Return on capital employed (ROCE).
Total working capital	Inventory plus accounts receivable and other current assets less accounts payable and other current liabilities.	No alternative key financial ratio. Used as a term in the cash flow statement.

CALCULATION OF THE ALTERNATIVE KEY FINANCIAL RATIOS ARE SHOWN IN THE TABLES BELOW

	JAN-MAR		FULL YEAR
EBITA	2022	2021	2021
Operating result (EBIT)	9.0	13.4	76.4
Depreciation related to acquisition	-1.9	0.0	-3.1
EBITA	10.9	13.4	79.5
Items affecting comparability ¹	0.0	0.0	-11.9
Adjusted EBITA	10.9	13.4	91.4
Currency impact	-2.2	-4.5	-13.3
Adjusted EBITA, excluding currency impact	13.1	17.9	104.7
EBITA, excluding currency impact	13.1	17.9	92.8

	JAN-MAR		FULL YEAR
Operating income and gross margin, excluding currency impact	2022	2021	2021
Operating income	613.0	549.6	2 524.2
Currency impact	0.6	0.9	1.5
Operating income, excluding currency impact	612.4	548.7	2 522.7
Commodities	-478.7	-429.0	-1 977.1
Currency impact	-2.8	-5.4	-14.9
Commodities, excluding currency impact	-475.9	-423.6	-1 962.2
Gross result	134.3	120.6	547.1
Gross margin, %	21.9	21.9	21.7
Gross result, excluding currency impact	136.5	125.1	560.5
Gross margin, excluding currency impact, %	22.3	22.8	22.2

¹ Items affecting comparability for 2021 consist of 'sign-on' bonuses for key employees in EFUEL (this according to previous communication regarding the transaction structure), as well as one-off costs related to the business combination.

NOTES

NOTE 1 - ACCOUNTING PRINCIPLES

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) and interpretations of the IFRS Interpretations Committee (IFRS IC) as endorsed by the EU. The Group has also applied the Swedish Financial Reporting Board recommendation RFR 1, Supplementary Accounting Rules for Groups. This interim report has been prepared in accordance with the Swedish Annual Accounts Act (ÅRL), and IAS 34, Interim Financial Reporting, for the Group, and in accordance with the Swedish Annual Accounts Act and the Swedish Financial Reporting Board's recommendations RFR 2, Accounting for Legal Entities, for the Parent Company. The accounting principles applied for the Group and the Parent Company are consistent with those used in the preparation of the latest Annual Report.

New or revised IFRS standards and interpretative statements for 2022 have had no material effect on the Group's financial position, results or disclosures.

NOTE 2 - PLEDGED COLLATERAL FOR OWN PROVISIONS AND LIABILITIES, MSEK

LIABILITIES TO CREDIT INSTITUTIONS	THE GROUP		THE PARENT COMPANY	
	2022-03-31	2021-12-31	2022-03-31	2021-12-31
Business mortgages	77.1	77.1	5.0	5.0
Shares in subsidiaries	274.7	267.0	174.7	174.7
Assets pledged as collateral security	23.0	20.8	0.0	0.0
Other guarantees	20.5	20.8	0.0	0.0

NOTE 3 - BOND LOAN

On 19 May 2021, DistIT AB issued a new four-year senior, unsecured bond loan of MSEK 300 within a framework of MSEK 800 with ISIN SE0015949359. The bond loan has a variable interest rate of three months STIBOR plus 450 bps. The bonds were registered for trading on Nasdaq Stockholm on 17 June 2021. The loan is reported net of MSEK 300.0 in the balance sheet. The bond loan matures on 19 May 2025, and is therefore classified as long-term. In conjunction with the issue of the new bonds, DistIT AB called for early redemption of the Company's outstanding senior unsecured bonds 2018/2022, with ISIN SE0011166842, with a maximum framework amount of MSEK 500, of which MSEK 240 was issued at the time, and MSEK 74.4 was owned by DistIT AB. MSEK 100 of the bonds were redeemed at a price of SEK 100.75, and the remaining bonds, at a nominal value of MSEK 66, were redeemed irrevocably on the redemption date, 4 June 2021, at a price corresponding to 100.50 per cent of the outstanding nominal amount (SEK 1 005 000 per bond), together with accrued but unpaid interest in accordance with the terms of the bonds.

BOND LOAN (MSEK)	31 MARCH		31 DECEMBER	
	2022	2021	2021	
Opening liability	300.0	165.6	165.6	
Bond loan 2018/2022	-	-	-165.6	
Bond loan 2021/2024	-	-	300.0	
Total change	-	-	134.4	
Closing liability	300.0	165.6	300.0	

NOTE 4 - SEGMENT INFORMATION AND DISCLOSURES ON CATEGORIES OF OPERATING INCOME AND EBIT, MSEK

OPERATING INCOME PER BRAND	JAN - MAR				FULL YEAR	
	2022	%	2021	%	2021	%
Own brand labels	170.8	27.9	152.6	27.8	709.6	28.1
External brands	441.1	72.0	394.9	71.9	1 810.6	71.7
Other income	1.1	0.1	2.1	0.3	4.0	0.2
Total	613.0	100.0	549.6	100.0	2 524.2	100.0

OPERATING INCOME PER SEGMENT ¹	JAN - MAR				FULL YEAR	
	2022	%	2021	%	2021	%
Aurora Deltaco	410.5	67.0	428.1	77.9	1 908.4	75.6
Septon	92.9	15.2	67.8	12.3	352.7	14.0
EFUEL	54.4	8.9	N/A	N/A	65.2	2.6
Sominis	62.8	10.2	53.7	9.8	202.0	8.0
Other/eliminations	-7.6	-1.3	0.0	0.0	-4.1	-0.2
Total	613.0	100.0	549.6	100.0	2 524.2	100.0

EBIT PER SEGMENT ¹	JAN - MAR		FULL YEAR	
	2022	2021	2021	
Aurora Deltaco	9.4	19.1	95.1	
Septon	4.8	-3.2	9.1	
EFUEL	2.8	N/A	-6.4	
Sominis	0.9	3.1	7.2	
Other/eliminations	-8.9	-5.6	-28.6	
Total	9.0	13.4	76.4	

OPERATING INCOME PER COUNTRY	JAN - MAR				FULL YEAR	
	2022	%	2021	%	2021	%
Sweden	309.9	50.7	256.2	46.6	1 233.3	48.9
Finland	42.8	6.9	47.8	8.7	195.0	7.7
Denmark	99.7	21.6	106.8	19.4	501.2	19.9
Norway	63.5	8.8	57.9	10.5	247.8	9.8
Rest of Europe	97.1	12.0	80.9	14.8	346.9	13.7
Total	613.0	100.0	549.6	100.0	2 524.2	100.0

NOTE 5 – BUSINESS ACQUISITION

On 18 August 2021, DistIT AB (publ.) entered into an agreement to acquire 100 per cent of the shares in Electric Fuel Infrastructure Sweden 2 AB (EFUEL). EFUEL is one of the largest companies in Sweden in electric car charging, with a market share of approximately 30 per cent of all delivered charging boxes. Access took place on the same day, 18 August, and EFUEL became consolidated with DistIT as of this date. The acquisition constitutes a significantly strengthened exposure to one of today's most defined structural trends and societal changes. In addition, DistIT sees collaboration effects between EFUEL and other subsidiaries.

For the fourth quarter of 2021, a preliminary acquisition analysis is presented below. According to the agreement, DistIT acquired EFUEL for a purchase price of MSEK 185.0, of which MSEK 45.0 was in the form of cash and MSEK 140.0 was through a private placement of shares in DistIT, which comprises 1 626 286 shares at an issue price corresponding to approximately SEK 86.09 per share. The issue price was based on the volume-weighted average price for the DistIT share during 90 trading days before 23 July 2021. In addition, a contingent consideration of MSEK 140.0 will be paid when EFUEL delivers a gross result of MSEK 70.0 on a rolling 12-month basis, whenever this occurs in the future. The Extraordinary General Meeting further decided on a new subscription warrant programme, aimed at employees of EFUEL. In addition, there was a cost for 'sign-on' bonuses for key individuals in EFUEL of MSEK 10.0, in accordance with the transaction structure.

Of the identified intangible assets of MSEK 36.4, the majority is attributed to customer relations and is depreciated over five years. The depreciation period of five years is governed by an assessment of an annual loss of parts of the revenue attributable to the respective asset. Valuation of identified intangible assets has taken place through estimation of future discounted cash flows.

Deferred tax liabilities attributable to the identified intangible assets in the acquisition analysis amount to MSEK -7.5, and are dissolved in line with depreciation. Depreciation will affect the operating result by MSEK -7.3 per year, and the result will be affected by MSEK -5.8. The contingent consideration amounting to MSEK 140.0 is calculated at present value, and amounts to MSEK 131.1 at the time of acquisition. The difference of MSEK 8.9 is reported as an interest expense over the forecast earnings period of 18 months, which affects the current year by MSEK -2.2, and on an annual basis by MSEK -5.9. Net assets, including identified intangible assets and deferred tax liabilities, amount to MSEK 37.8 in the acquisition analysis. Goodwill amounts to MSEK 283.4, and relates to the company's expected earning capacity and key expertise of EFUEL's personnel.

¹ In 2019, an organisational merger of the companies Aurora and Deltaco and a full integration of the operations was carried out. Since the first quarter of 2021, these companies are reported as a merged segment. A new segment was added in the third quarter of 2021 with the acquisition of EFUEL, whose result was negatively affected by MSEK 10.0 for 'sign-on' bonuses for key employees.

Acquisition costs of MSEK 1.9 are included in operating expenses during 2021.

EFUEL contributed MSEK 65.2 in net revenue, and MSEK -6.4 in operating result (EBIT) during 2021 from the time of acquisition (18 August 2021). The corresponding amounts for the current reporting period, without the incurrence of 'sign-on' bonuses, were MSEK 65.2 and MSEK 3.6, respectively. If the acquisition date had instead been 1 January 2021, EFUEL would have contributed MSEK 125.4 in net revenue, and MSEK 0.5 in operating result (or MSEK 10.5 in operating result without the incurrence of 'sign-on' bonuses).

PRELIMINARY ACQUISITION ANALYSIS	REPORTED AT THE TIME OF ACQUISITION	ADJUSTMENT TO FAIR VALUE	FAIR VALUE
Fair value of remuneration transferred			
Purchase price paid, settled in cash			45.0
Purchase price paid, shares issued			140.0
Contingent purchase consideration regarding the year's acquisitions			131.6
Total			316.1
Fair value of acquired assets and liabilities			
Intangible assets	1.9	36.4	38.3
Inventory	11.3	-	11.3
Short-term receivables	9.8	-	9.8
Liquid assets	6.4	-	6.4
Deferred tax liability	-	-7.5	-7.5
Long-term liabilities, other	-4.8	-	-4.8
Short-term liabilities	-20.8	-	-20.8
Total	3.8	37.8	32.7
Goodwill			283.4
Change in Group's liquid assets upon acquisition			
Purchase price paid regarding the year's acquisitions			45.0
Liquid assets in acquired subsidiaries			-6.4
Total			38.6

	31 MARCH	31 DECEMBER
SHARES IN GROUP COMPANIES	2022	2021
Opening acquisition value	777.2	429.9
Acquisition of subsidiaries	-	-
Acquisition of non-controlling interests	-	12.5
Closing acquisition value	777.2	442.4
Opening impairment	-223.3	-223.3
Closing reported value	553.9	219.1

	31 MARCH	31 DECEMBER
PROVISIONS	2022	2021
Opening provisions	133.3	1.0
New provisions	-	-
Payments	-	-
Reclassification, including present value calculation	1.4	-
Closing provisions	134.7	1.0

New provision as of 31 December 2021 refers to additional purchase price acquisition of EFUEL, adjusted with a present value calculation.

ENGLISH VERSION

This English version of Q1 report is provided as a service, and is therefore superseded by the original publication in Swedish in the event of any discrepancies.

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